



Intravenous Versus Oral Acetaminophen in Ambulatory Surgical Center Laparoscopic Cholecystectomies: A Retrospective Analysis

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- Had idea
- Built Team
- Lead Team
- Had doubts
- Was doubted
- Pushed through

**Company Highlights** 

Houston, TX Based

- \$120M+ transaction volume
- 1.680 units since 2016
- Houston, Austin, DFW, Phoenix
- 4 full cycle deals as sponsor or JV
- Class B+/C workforce housing assets





### **Company Highlights**

Houston, TX Based



- New construction duplexes and SFH
- 18 units built
- 46 units in pipeline
- BTR -> Build to sell
- Househackers, STR, 1031 buyers



### **First Deal**

- Vacant lot 2017
- Independence Heights, HTX
- Purchased: \$41k at auction
- Financed: Cash/HELOC
- Sold 2018: \$80k (18mo hold)
- Learned: pull the trigger, flood zones auction process, deed restrictions, pre-developement



### **Rabbit Hole**

- Self education
- Networking
- Deal hunting
- Funding deals
- Work for free
- Meet a guy/gal



### **The HELOC**

- Home Equity Line of Credit
- Floating rate 3.5-9.5% IO
- Tax deductible
- Move funds in minutes
- Cash purchases















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### **Continuous Learning**

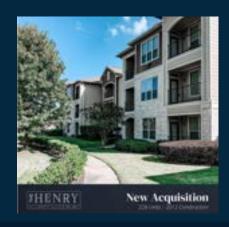
- Buying lots
- Replats
- Managing multiple projects
- Construction loans
- Draw process
- Underwriting
- Dealing with contractors

### **Momentum**

Definition: strength or force gained by motion or a series of events.

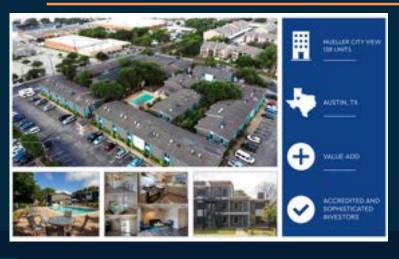
- If you don't have it, your goal is to find it.
  - o partner, network, get in the game
- If you have it your goal is to maintain it.
  - keep pushing forward, consult others, help others

### **Larger Multifamily**





### Value Add Multifamily



### Roles:

- Capital Raising
- Marketing
- Asset Mgmt Team
- Cap-X Team

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### What's Next?

- Merge duplex and syndication strategies
- 23 duplexes in pipeline.
- Build 25 duplexes over the next 18-24 mo.
- Help young investors create generational wealth.
- Go vertical in DFW summer 2024
- Start a construction company

