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ENDORSED
FILED
Superior Court of California
County of San Francisco

SEP 28 2010

CLERK OF THE COURT
BY: WESLEY RAMIREZ
Deputy Clerk

SUPERIOR COURT OF THE STATE OF CALIFORNIA
COUNTY OF SAN FRANCISCO

CALIFORNIA SOCIETY OF ANESTHESIOLOGISTS, a California nonprofit corporation, and CALIFORNIA MEDICAL ASSOCIATION, a California nonprofit corporation,

Petitioners,

v.

ARNOLD SCHWARZENEGGER, as Governor of the State of California, and Does 1 through 50, inclusive,

Respondent.

Case No. CPF 10-510191

RESPONDENT GOVERNOR ARNOLD SCHWARZENEGGER'S REPLY IN SUPPORT OF MOTION FOR SUMMARY JUDGMENT

Date: October 8, 2010
Time 9:30 a.m.
Dept.: 301
Judge: Hon. Peter J. Busch

Action Filed: February 2, 2010
Trial Date: Not set

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INTRODUCTION

Governor Schwarzenegger properly exercised his discretion to conclude that requesting an exemption of the federal condition that, in order for medical facilities to be reimbursed under Medicare, a certified registered nurse anesthetist (CRNA) must be supervised by a physician, was “consistent” with California law. The federal government has fully approved Governor Schwarzenegger’s request for an exemption.

Even though the applicable State statutory scheme, the Nursing Practice Act (NPA), does *not* impose any requirement that CRNAs be supervised while administering anesthesia, petitioners nonetheless contend that Governor Schwarzenegger has violated State law. The court should reject petitioners’ attempt to read into the NPA a supervision requirement that the Legislature did not impose, and that has never been found by the Board of Registered Nursing, which has sole responsibility for interpreting the scope of practice of CRNAs in California. Because, as a matter of law, petitioners are not entitled to a writ of mandate overturning the Governor discretionary decision, this motion should be granted and judgment should be entered Governor Schwarzenegger’s favor.

ARGUMENT

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I. AS A MATTER OF LAW, GOVERNOR SCHWARZENEGGER DID NOT ABUSE HIS DISCRETION IN OPTING OUT OF THE FEDERAL SUPERVISION REQUIREMENT FOR CRNAs

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A. The Relevant Federal Regulations do not Impose a Mandatory Duty, but Rather Require Governor Schwarzenegger to Exercise his Discretion

Petitioners have failed to allege any mandatory duty, as required for a writ of mandate under Code of Civil Procedure Section 1085. (See, e.g., *Coachella Valley Unified School District v. State* (2009) 176 Cal.App.4th 93, 113.) Indeed, they concede that the Centers for Medicare and Medicaid Services (CMS) regulations call upon governors to exercise discretion in opting out of the physician supervision requirement. Specifically, the three relevant CMS regulations set forth the requirements for a State to be exempted from the federal physician condition for facilities to be reimbursed for Medicare with respect to CRNAs. (42 C.F.R. §§ 482.52(c)(1), 416.42(c)(1), 485.639(e)(1).) They clearly call on the Governor to exercise his discretion in determining whether to request such an exemption. In particular, the requirement that a governor “conclude”

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1 that the opt out is “consistent” with state law – which is the only requirement at issue here –
2 contains discretionary terms and calls for the exercise of judgment. This precludes any finding
3 that the regulations impose a ministerial (i.e. mandatory) duty. (*See, e.g., Carrancho v.*
4 *California Air Resources Board* (2003) 111 Cal.App.4th 1255, 1267.) In promulgating the
5 regulations giving governors the ability to opt out upon determining that doing so was consistent
6 with state law, CMS recognized that there is a “difference of opinion” between parties on both
7 sides of the issue of whether physician supervision is required, but “believe[d] that the governors
8 are best suited to make determinations in this area.” (Respondents’ RJN, Exh. A, at p. 75764.)

9 Faced with the language of the regulations and the clear intent of CMS that governors
10 exercise discretion in determining whether opting out is consistent with state law, petitioners
11 concede that any duty under the regulations is discretionary. Instead, they assert the
12 unremarkable proposition that the Governor “may not exercise that discretion in a manner that
13 violates California law.” (Pets Combined MPAs, at p. 3:2-9, citing *California Correctional*
14 *Supervisors Org., Inc. v. Department of Corrections* (2002) 96 Cal. App. 4th 824, 827.)¹ The
15 other cases petitioners cite are inapposite. *California Association for Health Services at Home v.*
16 *Department of Health Services* (2007) 148 Cal.App.4th 696, 708, does not involve a discretionary
17 duty; instead the court found that the state plan at issue “prescribed a ministerial duty” to perform
18 an annual review of reimbursement rates. Because the court concluded that Department of Health
19 Services had not conducted an annual review, it issued a writ of mandate compelling the
20 Department to do so. (*Id.* at pp. 708-710.) In addition, petitioners’ citation of *Service Employees*
21 *Intern. Union Local 1000 v. Schwarzenegger* (2010) 186 Cal. App. 4th 747, is improper because
22 the California Supreme Court has granted review, and the appellate court decision has been
23 superseded. (Cal. Rules of Court, Rule 8.1115.)

24 Where, as here, any duty imposed by the CMS regulations is discretionary, the court can

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26 ¹ *California Correctional Supervisors* recognized that the abuse of discretion standard
27 applied where a statute permitted an agency to exercise discretion, and noted that while there
28 were some cases where “reasonable minds could not differ” with respect to workplace safety,
such as police officers needing firearms, where, as there, “reasonable minds can and do differ
about a workplace safety issue, a discretionary call by a government official should not be
disturbed.” (*Id.* at pp. 831-832.) The court, therefore, affirmed the denial of the writ of mandate.

1 only issue a writ of mandate if petitioners meet their burden of proving that the Governor has
2 abused that discretion. (*Carrancho, supra*, 111 Cal.App.4th at p. 1265.) The evidence shows that
3 Governor Schwarzenegger reviewed the relevant facts, law, and other information pertaining to
4 whether California requires supervision of CRNAs prior to deciding whether to request an
5 exemption of the federal physician supervision requirement. (Kent Decl., ¶¶ 2-6.) As part of that
6 process, he inquired of the BRN – the agency that regulates CRNA practice – as well as the
7 California Medical Board – which does not – whether California law imposed any such
8 requirement. (*Id.*, ¶¶ 3-4 & Exhs. A, B.) In response, the BRN stated that there was no
9 requirement that a CRNA be supervised by a physician in order to administer anesthesia under
10 Business and Professions Code, Article 7, § 2825-2833.6. (*Id.*, Exh. A.) The Medical Board
11 confirmed that this question was more appropriately posed to the BRN, as it “falls within the
12 jurisdiction of their laws relating to scope of practice and requirements for practice with advanced
13 nursing certificates.” (*Id.*, Exh. B.) The Governor also received numerous letters from medical
14 professionals expressing support for requesting an exemption. (*Id.*, ¶ 5 & Exh. C.) He exercised
15 his discretion to request an exemption of the federal Medicare reimbursement condition based on
16 his conclusion that the exemption would be “consistent” with state law, (*Id.*, Exh. D), and CMS
17 specifically approved his request. (*Id.*, Exh. E.) Petitioners have failed to show that the
18 Governor’s conclusion that opting out of the physician supervision requirement is “consistent”
19 with State law constitutes a violation of State law or is an abuse of discretion in any other respect.

20 **B. California Law Does Not Impose a Supervision Requirement on CRNAs**

21 **1. California statutes applicable to CRNAs do not impose a physician
22 supervision requirement**

23 California statutes applicable to CRNAs do not impose any requirement that they be
24 supervised by a physician when administering anesthesia. The Nurse Anesthetists Act (NAA),
25 which was added in 1983 to specifically recognize CRNAs, does not impose a requirement that
26 physicians supervise CRNAs. (Bus & Prof. Code, §§ 2826 et seq.) The NAA did not alter the
27 scope of practice of CRNAs, which is set forth in the Nursing Practice Act (NPA). Specifically,
28 the NPA requires only that a physician or other specified health care provider “order” the
anesthetic that the CRNA administers. (Bus. & Prof. Code, § 2725, subd. (b)(2).)

1 Petitioners concede that Section 2725(b)(2) is controlling here and that respondents
2 “accurately note the Legislature did not use the word ‘supervise’ or ‘supervision’ in Section
3 2725.” (Pets. Combined MPAs, at p. 7:24-26.) They nonetheless argue that because the section
4 broadly encompasses the administration of medications or therapeutic agents beyond just
5 anesthesia, the “Legislature cannot have believed” that the same degree of supervision would be
6 appropriate with respect to the entire range of patient care services covered in that section. (*Id.* at
7 p. 8:6-8.) However, petitioners’ attempt to read a supervision requirement into Section 2725
8 based on their supposition regarding what the Legislature could have “believed” flies in the face
9 of the canon of statutory construction that courts begin by examining the statutory language,
10 giving words their ordinary meaning, and if there is no ambiguity, must “presume the lawmakers
11 meant what they said, and the plain meaning of the language governs.” (*California Teachers
12 Association v. Governing Board* (2002) 95 Cal.App.4th 183, 190-191.) Only where the statutory
13 terms are ambiguous may courts resort to extrinsic sources, including legislative history. (*Id.*)

14 Section 2725’s requirement that a physician “order” the anesthesia does not mean that he
15 also must supervise the CRNA’s administration of anesthesia. The Merriam-Webster Medical
16 Dictionary defines “ordered” as “to give a prescription for: prescribe.” (Merriam-Webster
17 Medical Dict., <http://www.merriam-webster.com/medical/ordered>.) Because nurses have no
18 authority to prescribe medication, it makes sense that a physician would need to prescribe the
19 anesthesia. If the Legislature had intended that physicians *supervise* CRNAs when administering
20 anesthesia, it would have said so explicitly. It did not. The court should not read into a statute
21 words that the Legislature omitted. (*Troppman v. Valverder* (2007) 40 Cal.4th 1121, 1135.) The
22 plain language unambiguously requires only that the anesthesia be “ordered” by a physician.

23 Petitioners fail to adequately rebut the Governor’s contention that any argument that
24 “ordered” or “directed” mean the same thing as “supervise” is belied by the fact that the
25 Legislature did explicitly require physician supervision of nurses midwives and nurse
26 practitioners elsewhere in the same statutory scheme. (*See, e.g.*, Bus. & Prof. Code, §§ 2746.5,
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1 2736.1)² If the Legislature had intended to require physician supervision of CRNAs, it would
2 have used the term “supervision” as it did with respect to certified nurse-midwives and nurse
3 practitioners. (*McLaughlin v. State Board of Education* (1999) 75 Cal.App.4th 196, 211 [statutes
4 must be read as a whole, and its various provisions should be harmonized].)

5 Even if the language of Section 2725 were ambiguous (it is not), as set forth in respondent’s
6 moving papers and in CANA’s motion for summary judgment, a review of the relevant legislative
7 history of Section 2725 confirms that the Legislature did not intend to impose a physician
8 supervision requirement on CRNAs.

9 Finally, petitioners fail to persuasively rebut the Governor’s point that the Department of
10 Health Care Services amended California Code of Regulations, title 22, section 51326 (which
11 addresses reimbursement for Medi-Cal services), to *omit* the prior physician supervision
12 requirement, because it concluded that the prior version was “inconsistent with the Business and
13 Professions Code” as it did not permit CRNAs to administer anesthesia except under direct
14 supervision, and further recognized that it had no authority to limit the practice of CRNAs beyond
15 that specified in the Business and Professions Code.” (Respondent’s RJN, Exh. C)

16 **2. No relevant Attorney General opinion requires a finding that the
17 Nursing Practice Act imposes a physician supervision requirement**

18 The Governor’s conclusion that applicable State law does not impose a physician
19 supervision requirement on CRNAs is consistent with the 1984 Attorney General opinion, which
20 is the most recent Attorney General opinion on the general subject of a nurse administering a drug
21 or medication, and the *only* one that specifically addresses the administration of anesthesia by
22 CRNAs. (67 Ops.Cal.Atty.Gen. 122 (1984).) The opinion confirms that, pursuant to Section
23 2725, subd. (b)(2), CRNAs are “expressly” authorized to administer all forms of anesthesia when

24 ² Petitioners claim that Business and Professions Code section 2762, subdivision (a)
25 supports physician supervision. That section states that, “except as directed by a licensed
26 physician and surgeon, dentist or podiatrist” it is “unprofessional conduct” for a registered nurse
27 to furnish or administer any controlled substance or dangerous drug to another. (Bus. & Prof.
28 Code, § 2762, subd. (a).) But Section 2762 is part of Article 3 of the NPA, regarding
“Disciplinary Proceedings,” not Article 2, regarding “Scope of Regulation,” which sets forth the
scope of practice for nurses. Thus, that section is meant to address the abuse of controlled
substances, not the administration of controlled substances as part of the scope of practice. In any
event, the use of the phrase “directed by” does not mean CRNAs must be “supervised.”

1 “ordered by” a physician. (*Id.* at p. 139.) Petitioners argue that the opinion supports their
2 position because the Attorney General found that a CRNA could not administer anesthesia
3 pursuant to a “standardized procedure.” Instead, the opinion concluded that a CRNA could
4 administer anesthesia ordered by a physician on a case by case basis. (67 Ops.Cal.Atty.Gen. 122 ,
5 p. *11.) Thus, although the opinion found that a CRNA could not administer anesthesia pursuant
6 to a standardized procedure, this does not mean that *supervision* is required. Petitioners also
7 argue that the 1984 opinion supports their position, because it discussed two earlier cases --
8 *Chalmers-Francis v. Nelson* (1936) 6 Cal.2d 402 and *Magit v. Board of Medical Examiners*
9 (1961) 57 Cal.2d 74 (discussed below), and an earlier Attorney General opinion that suggested
10 that physician supervision was required for registered nurses. Yet, although the 1984 opinion did
11 review early case law that suggested that physician supervision was required for registered
12 nurses, as well as a 1972 Attorney General opinion to that effect, the Attorney General *refrained*
13 from expressing or implying a supervision requirement for CRNAs.

14 The 1984 Attorney General opinion specifically addressed CRNA administration of
15 anesthesia and did not find any physician supervision requirement. In contrast, the Attorney
16 General opinions from the 1970s either have been limited by subsequent legislative activity,
17 predate the recognition of CRNAs, or are otherwise not on point. (See 56 Ops.Cal.Atty.Gen. 1
18 (1972); 56 Ops.Cal.Atty.Gen. 64 (1973); 57 Ops.Cal.Atty.Gen. 93 (1974).) For example, in the
19 1984 decision, the Attorney General overruled the 1972 Attorney General opinion that held that
20 registered nurses could only administer *general* anesthesia (56 Ops.Cal.Atty.Gen. 1 (1972).) In
21 addition, the 1981 and 1983 Attorney General opinions, on which petitioners primarily rely, did
22 not specifically address CRNAs, but instead addressed registered nurses generally. (64
23 Ops.Cal.Atty.Gen 240 (1981); 66 Ops.Cal.Atty.Gen. 427 (1983).) Petitioners fail to acknowledge
24 that, unlike the 1981 and 1983 opinions, the 1984 opinion specifically addressed CRNA
25 administration of anesthesia, and did not find a physician supervision requirement.

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1 **3. The cases cited by petitioners regarding physician supervision are**
2 **superseded or distinguishable**

3 Petitioners largely base their argument that California law requires that CRNAs be
4 supervised by a physician when administering an anesthetic on a case that was decided in 1936 –
5 *Chalmers-Francis v. Nelson* (1936) 6 Cal.2d 402. *Chalmers-Francis* held that a registered nurse
6 must be supervised by a physician when administering anesthetics. (*Chalmers-Francis, supra*, 6
7 Cal.2d at p. 404-405.) As explained in Governor Schwarzenegger’s moving papers, the continued
8 viability of this decision is highly questionable for a number of reasons. It substantially predated
9 the legislative recognition of CRNAs in 1983 (Bus. & Prof. Code, §§ 2825 et seq.) Unlike
10 registered nurses, which the decision addressed, CRNAs are highly trained with respect to
11 administering anesthesia and must meet State certification requirements. (See, e.g., Bus. & Prof.
12 Code, §§ 2826 et seq.) It also predated the NPA, which sets forth the scope of practice for nurses,
13 and does not require CRNA supervision. (Bus. & Prof. Code § 2725(b)(2).) In fact, the decision
14 purports to rely upon the apparent scope of practice regarding the administration of anesthesia by
15 registered nurses in the 1930s. But the scope of CRNA practice has evolved over time, and in the
16 1974 amendments to the NPA, the Legislature explicitly recognized that more sophisticated
17 procedures were being performed by registered nurses, including CRNAs, and that there had been
18 an increase of sharing of functions between nurses and physicians. (*Id.*, § 2725, subd. (a).)

19 Likewise, *Magit v. Board of Medical Examiners* (1961) 57 Cal.2d 74, is outdated and
20 distinguishable. It did not address the administration of anesthesia by a CRNA or even a
21 registered nurse, but instead involved the administration of anesthesia by unlicensed persons
22 (anesthesiologists trained in other countries) without physician supervision. (*Magit, supra*, 57
23 Cal.2d at pp. 79-80, fn. 3.) It noted in dicta that the since-superseded version of Section 2725
24 appeared broad enough to allow nurse to administer anesthesia “under the direction and
25 supervision of a licensed physician.” (*Id.* at p. 82.) But the source of the latter statement was
26 *Chalmers-Francis* and not the NPA, and in any event the 1974 NPA amendments superseded
27 former Section 2725 and *Magit’s* dicta.

28 Petitioners attempt to bolster their argument that CRNAs must be supervised by a physician

1 in administering anesthesia by citing *Baumgardner v. Yusuf* (2006) 144 Cal.App.4th 1381, 1392-
2 1399. Yet that case simply held that an operating surgeon was responsible as the “captain of the
3 ship” for an assisting nurse’s failure to remove a sponge during surgery. (*Id.* at pp. 1398-1399)
4 Petitioners ignore *Cavero v. Franklin General Benev. Soc.* (1950) 36 Cal.2d 301, 302-303, 306-
5 308, which held that the operating doctors were not responsible for a nurse anesthetist’s negligent
6 administration of anesthesia during an operation.³ They also ignore the fact that, by statute, a
7 CRNA is “responsible for his or her own professional conduct and may be held liable for those
8 professional acts.” (Bus. & Prof. Code, § 2828.)

9 **4. The 2009 Legislative Counsel Opinion is Entitled to Little Weight**

10 Petitioners rely on a November 6, 2009 Legislative Counsel opinion, which concludes that
11 physician supervision of CRNAs is required. The opinion is not persuasive, and therefore it is of
12 little weight. (*Santa Clara County Local Transportation Authority v. Guardino* (1995) 11 Cal.4th
13 220, 238.) One of the primary grounds for deference to Legislative Counsel opinions is that they
14 typically are prepared to assist the Legislature in its consideration of pending litigation, and
15 therefore shed light on the legislative purpose. (*California Assn. of Psychology Providers v. Rank*
16 (1990) 51 Cal.3d 1, 17.) Here, however, State Senator Sam Aanestad requested the opinion from
17 the Office of Legislative Counsel *after* the Governor already had opted out, and long after the
18 Legislature enacted and amended the NPA. (See Declaration of Hon. Sam Aanestad, ¶¶ 2-3, Exh.
19 D [submitted by petitioners in support of motion for summary judgment].) Thus, the opinion
20 sheds no light on legislative purpose.

21 In addition, the opinion relied upon a statement regarding “direction,” that previously
22 appeared on the BRN’s website as evidence that CRNAs must administer anesthesia under
23 physician “supervision.” (Aanestad Decl., Exh. D, at p. 6.) The BRN has since removed this
24 statement and replaced it with the correct statement that a nurse anesthetist provides anesthesia
25 services “ordered by” a physician, which accurately reflects the Nursing Practice Act. (Bailey

26 _____
27 ³ Petitioners cite *Marvulli v. Elshire* (1972) 27 Cal. App.3d 180, 185, for proposition that
28 “where anesthesia is administered by a physician anesthesiologist, the surgeon may not be
obligated to direct and supervise the anesthesiologist’s activities,” but ignore that the same is true
with respect to CRNAs. (Pets’ Combined MPAs, at p. 2, fn 2.)

1 Decl. ¶ 4, Exh. K.) Moreover, the opinion's conclusion that "supervision" and "direction" are
2 synonymous, relying on Section 2762, lacks merit. As explained above, that section is
3 inapplicable, and, in any event, "direction" and "supervision" are not synonymous. Accordingly,
4 the opinion is not persuasive.

5 **C. The Board of Registered Nursing's Position Regarding Whether**
6 **Supervision is Required is Entitled to Deference**

7 The BRN has long interpreted California law as *not* requiring physician supervision of
8 CRNAs with respect to the administration of anesthesia. The BRN is the sole state agency that
9 may define or interpret the practice of nursing for registered nurses, including CRNAs, who are
10 licensed pursuant to the provisions of the NPA. (Bus. & Prof. Code, § 2725, subd. (e); Bailey
11 Decl., ¶ 2, Exhs. I, J.) As such, the BRN's conclusion must be given great weight and deemed
12 authoritative unless clearly erroneous. (*Sara M. v. Superior Court*, 36 Cal.4th 998, 1011-12
13 (2005).) Petitioners argue that the BRN's conclusion is not entitled to any deference pursuant to
14 the test set forth in *Yamaha Corporation of America v. State Board of Equalization* (1998) 19
15 Cal.4th 1, 12-14). Specifically, whether judicial deference to an agency's interpretation is
16 appropriate and, if so, how much weight it should be given is "situational." (*Id.* at p. 12.) It is
17 undisputed that over the years, the BRN has expressed the view that physician supervision is not
18 required of CRNAs with respect to administering anesthesia. (See Declaration of Louise Bailey,
19 Exhs. A, B, E, G, I, J.) As set forth in detail in respondent's opening brief, in response to various
20 inquiries between 1988 and 2005, the BRN unequivocally confirmed this position. (*Id.*)
21 Although the BRN has not set forth its conclusion that no physician supervision is required in a
22 regulation, its interpretation should be afforded deference.

23 Petitioners contend that the BRN's position has been inconsistent, and therefore the BRN's
24 statements cited above are not entitled to any deference under *Yamaha*. Among other factors
25 relevant to weight, *Yamaha* noted that evidence that an agency has consistently maintained the
26 interpretation in question, especially if it is long-standing, weighs in favor of deference. (*Id.* at p.
27 13.) Petitioners allege inconsistency based on testimony from the January 2007 deposition of the
28 former Executive Officer of BRN, in a case they brought against the BRN. (French Decl. In
Support of Petitioners' Reply and Opposition, ¶ 8, Exh. 6) However, even though she stated that

1 the BRN currently was not taking a position on physician supervision in light of the litigation, in
2 other portions of her deposition testimony she confirmed that the BRN's prior statements that
3 supervision is not required are still accurate. (*Id.*, Exh. A, a pp. 126:4-8, 158:25-159:17, 181:13-
4 182:2, 183:7-185:11.)⁴ In any event, where a board alters its position in response to litigation, its
5 "long continued contrary opinion is still entitled to consideration" in determining the effect of a
6 statute. (*D'Amico v. Board of Medical Examiners* (1970) 6 Cal.App.3d 716, 724). And, notably,
7 petitioners cite *no* evidence that the BRN has ever determined that physician supervision of
8 CRNAs is required. Accordingly, the BRN's position is entitled to some deference.

9 **II. PETITIONERS ARE NOT ENTITLED TO DECLARATORY RELIEF**

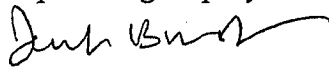
10 Petitioners' "request" for declaratory relief fails for the same reasons their petition for writ
11 of mandate fails, because requests for declaratory relief – regardless of how they are labeled – are
12 remedies, and create no new substantive rights. (*R & A Vending Service, Inc. v. City of Los*
13 *Angeles* (1985) 172 Cal.App.3d 1188, 1193-1194.) Moreover, where, as here, the declaratory
14 relief request "derives solely from the allegations of the mandate claim," the ruling on the writ of
15 mandate resolves the declaratory relief request. (*Coachella Valley, supra*, 176 Cal.App.4th at pp.
16 125-126.) By failing to address these arguments, petitioners have conceded that a denial of their
17 petition for writ of mandate requires a denial of their request for declaratory relief.

18 **CONCLUSION**

19 For the foregoing reasons, there are no grounds for issuing a writ of mandate or declaratory
20 relief. The court should therefore grant summary judgment in Governor Schwarzenegger's favor.

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22 Respectfully Submitted,
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26 ⁴ Also, as noted above, subsequent to the deposition, in response to the Governor's
27 office's specific inquiry regarding whether California law requires physician supervision for a
28 CRNA to administer anesthesia, the BRN stated: "Business and Professions Code, Article 7, §
2825-2833.6 does not require a certified registered nurse anesthetist to have physician supervision
to administer anesthesia." (Bailey Decl., ¶ 3, Exh. A.)